

Adams County Memorial Hospital  
402 W Lake St  
Friendship, WI 53934  
(608) 339-3331

Type:                   GMS Critical Access Hospital  
Control:               Other Not for Profit  
Fiscal Year:       07/01/01 to 06/30/02

County:               Adams  
Analysis Area:       North Central (6)  
Volume Group:       2

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 2		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	19.1%	57.4%	0.33	62.1%	0.31	30.0%	0.64	25.0%	0.76
Obstetrics	. %	39.6%	.	42.4%	.	16.4%	.	. %	.
Pediatrics	. %	48.0%	.	53.9%	.	6.4%	.	. %	.
Total hospital	19.1%	55.9%	0.34	64.4%	0.30	28.9%	0.66	25.0%	0.76
Average Census (Patients)									
Adult medical-surgical	4.8	30.4	0.16	30.1	0.16	5.7	0.83	6.3	0.76
Obstetrics	0.0	3.9	0.00	3.0	0.00	0.2	0.00	0.0	.
Pediatrics	0.0	1.8	0.00	1.4	0.00	0.0	0.00	0.0	.
Total hospital	4.8	55.4	0.09	51.9	0.09	7.2	0.66	6.3	0.76
Average Length of Stay (Days)									
Adult medical-surgical	3.5	3.9	0.90	3.9	0.92	3.3	1.08	3.5	1.01
Obstetrics	.	2.4	.	2.5	.	2.1	.	.	.
Pediatrics	.	2.4	.	3.0	.	1.8	.	.	.
Total hospital	3.1	4.3	0.71	3.9	0.79	2.2	1.39	3.5	0.87
Surgical Operations									
Inpatient	52	1,424	0.04	1,480	0.04	161	0.32	64	0.81
Outpatient	458	3,187	0.14	1,841	0.25	905	0.51	382	1.20
Inpatient as % of all surgeries	10.2%	30.9%	0.33	44.6%	0.23	15.1%	0.67	14.3%	0.71
Outpatient Visits									
Non-emergency visits	27,397	75,046	0.37	49,906	0.55	28,464	0.96	27,845	0.98
Emergency visits	4,871	14,086	0.35	11,727	0.42	5,806	0.84	4,937	0.99
Full-time Equivalents (FTEs)									
Administrators	3.0	14.8	0.20	12.2	0.25	4.7	0.63	2.5	1.20
Nurses, licensed	23.5	160.1	0.15	135.1	0.17	29.7	0.79	29.4	0.80
Ancillary nursing personnel	12.9	54.3	0.24	67.3	0.19	8.9	1.45	12.3	1.05
All other personnel	83.9	384.2	0.22	331.8	0.25	78.0	1.08	84.3	1.00
Total FTEs	123.3	613.5	0.20	546.4	0.23	121.3	1.02	128.5	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	11.8	14.6	0.81	13.5	0.88	23.2	0.51	12.8	0.93
Nurses, licensed	92.6	157.9	0.59	150.3	0.62	145.5	0.64	150.5	0.62
Ancillary nursing personnel	50.8	53.6	0.95	74.8	0.68	43.6	1.17	62.9	0.81
All other personnel	331.0	378.9	0.87	369.1	0.90	382.7	0.86	431.3	0.77
Total FTEs	486.3	605.0	0.80	607.8	0.80	595.0	0.82	657.5	0.74

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	25	Health maintenance		Beds set up and staffed	2	Bassinets	0
Discharges	574	organization (HMO)	Yes	Discharges	74	Total births	0
Inpatient days	1,740	Preferred Provider		Inpatient days	638	Newborn days	0
		organization (PPO)	Yes				

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Friendship

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	1	25	492	1,740	19.1%	4.8	3.5
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	5	0	0	0	. %	0.0	.
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	3	0	3.0	Radiological services personnel	3	0	3.0
Physicians and dentists	3	1	3.6	Occupational therapists	1	1	1.3
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	1	0.8
Registered nurses	13	17	21.7	Physical therapists	3	0	3.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	0	3.0
Licensed practical nurses	0	0	0.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	6	12	12.9	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	0	1.0
Nurse Practitioners	1	1	1.8	All other health professionals	5	9	6.9
Medical records personnel	9	0	9.0	All other personnel	30	21	41.6
Pharmacy personnel	2	2	2.8	<hr/>			
Clinical laboratory personnel	7	2	8.0	TOTAL	90	67	123.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$16,306,459	Cash and cash equivalents	\$90,643	Current liabilities	\$1,322,812
Less deductions	5,837,596	Net Patient receivables	1,952,085	Long-term debt	2,586,065
Net patient revenue	10,468,863	Other receivables	67,066	Other liabilities	61,440
Plus other revenue	265,460	Land, bldgs and equip: Net	5,014,458	Subtotal	3,970,317
Total revenue	10,734,323	Other assets	2,080,018		
Less expenses	10,362,333			Unrestricted fund balance	5,233,953
Nonoperating gains/losses	46,115	Total Assets	\$9,204,270	Total liabilities & fund balance	\$9,204,270
Net Income	\$418,105			Restricted fund balances	\$1,487,453

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$9,358,576]	57.4%	41.7%	1.38	48.8%	1.18	45.6%	1.26	56.8%	1.01
Medical Assistance [ \$1,701,140]	10.4%	9.0%	1.16	8.0%	1.31	7.8%	1.34	8.9%	1.17
Commercial [ \$3,945,314]	24.2%	43.2%	0.56	38.8%	0.62	39.7%	0.61	26.4%	0.92
All other [ \$1,301,429]	8.0%	6.1%	1.31	4.4%	1.80	6.9%	1.16	7.9%	1.01
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$4,241,589]	26.0%	23.7%	1.10	24.1%	1.08	21.9%	1.19	30.6%	0.85
Medical Assistance [ \$929,789]	5.7%	6.0%	0.96	5.0%	1.15	4.0%	1.42	6.0%	0.95
Commercial [ \$434,435]	2.7%	9.4%	0.28	3.5%	0.76	6.1%	0.43	2.5%	1.06
Charity care [ \$166,305]	1.0%	1.2%	0.84	1.5%	0.67	0.7%	1.42	0.5%	2.18
All other [ \$65,478]	0.4%	1.4%	0.28	0.3%	1.32	0.9%	0.47	0.1%	3.33
Total deductions [ \$5,837,596]	35.8%	41.7%	0.86	34.4%	1.04	33.7%	1.06	39.7%	0.90
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.5%	5.1%	0.49	4.0%	0.63	2.9%	0.85	2.1%	1.17
Net gains/losses as % of net income	11.0%	5.3%	2.08	-16.9%	-.65	0.4%	27.99	13.6%	0.81
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$6,243,243]	60.2%	47.8%	1.26	49.2%	1.22	51.8%	1.16	58.1%	1.04
Supplies and services[ \$3,065,135]	29.6%	40.5%	0.73	38.8%	0.76	34.0%	0.87	30.8%	0.96
Capital component [ \$624,045]	6.0%	8.7%	0.69	9.6%	0.63	10.0%	0.60	6.9%	0.88
Bad debt [ \$429,911]	4.1%	3.0%	1.39	2.4%	1.71	4.1%	1.00	4.3%	0.97
Fiscal Statistics									
Operating margin	3.5%	6.1%	0.57	6.4%	0.54	6.0%	0.58	-0.7%	-5.31
Total hospital profit margin	3.9%	6.4%	0.61	5.5%	0.70	6.0%	0.65	-0.8%	-5.13
Return on equity	8.0%	10.0%	0.80	8.0%	1.00	12.9%	0.62	-1.4%	-5.53
Current ratio	1.8	2.5	0.72	1.9	0.95	1.6	1.11	2.3	0.80
Days in net patient accounts receivable	68.1	57.8	1.18	56.4	1.21	66.9	1.02	.	.
Average payment period	48.4	52.6	0.92	62.2	0.78	68.0	0.71	47.0	1.03
Equity financing	56.9%	56.2%	1.01	59.1%	0.96	49.6%	1.15	55.7%	1.02
Long-term debt to equity ratio	0.5	0.5	1.04	0.5	1.06	0.6	0.76	0.6	0.89
Times interest earned	4.6	5.0	0.91	5.0	0.92	4.0	1.15	0.6	7.64
Total asset turnover	1.2	0.9	1.32	0.9	1.35	1.1	1.09	1.1	1.10
Average age of plant: years	12.4	9.5	1.31	9.5	1.31	9.2	1.36	12.0	1.04
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	11.4%	.
Output gross rev (% of total gross pt. rev)	74.3%	44.1%	1.68	40.4%	1.84	65.7%	1.13	69.1%	1.07
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,475	\$7,870	0.57	\$6,921	0.65	\$3,434	1.30	\$4,200	1.07
Inpatient net revenue per day	\$1,065	\$1,834	0.58	\$1,817	0.59	\$1,535	0.69	\$1,233	0.86
Outpatient net rev per visit	\$246	\$343	0.72	\$380	0.65	\$232	1.06	\$196	1.26